



VirtualFlex

discover.develop.execute.review

VirtualFlex Company Profile

Company Overview

Established in 2015, VirtualFlex is a fast-growing Information Technology Company offering IT products from personal use to delivering Enterprise level and Cloud solutions to Government Departments, Private Sector and Internet Service Providers.

VirtualFlex has provided IT consulting and professional services to assist customers leverage and realize the benefits of cloud, virtualization and storage technologies. The benefits include reducing capital and operating expenses, enhancing IT resilience and flexibility, providing business continuity and improving overall IT agility.

VirtualFlex delivers high-end architected virtualization, storage and end-user computing solutions based upon discover, develop, execute and review methodology.

Our clients benefit from an integrated suite of IT services, from assessing readiness for cloud and delivery of top of the market reference architectures through to the realization of the benefits of virtualized infrastructure with IT service management consultancy. We are your trusted partner for the virtualization era.

We deliver our full suite of infrastructure technology and capability solutions across three integrated service offerings. Each offering is delivered by specialist teams of engineers and consultants.

Cloud Infrastructure:

Advanced virtual infrastructure services for private, public and hybrid clouds. Enterprise-class architecture and solutions utilizing best-in-class hardware, integrated by the most highly qualified engineers in the region. Our solutions deliver more up-time and enhanced efficiency. We architect data protection, data security, data integrity and disaster recovery services for the cloud. These offer you increased security and enhanced risk mitigation.

End-User Computing:

Helping you to deliver the user's desktop experience in a virtual environment through strategy, architecture and detailed design. Mobility, BYOD and VDI. Any device, any time.

Enterprise Solutions:

Enterprise technology solutions delivering the platform for your new Core Infrastructure. Integrated using VirtualFlex top of the market architectural processes, design and engineering.



Who are we??

We like to call ourselves, old wine in a new bottle, due to the fact that majority of us within VFlex are from competing local vendors in Fiji with years of experience in what we do best!

VirtualFlex is operating from 2 offices located in Suva and Lautoka with a workforce of 22 staff, including BDM's, Engineers, Architects, Consultants, Project Managers, Finance and Logistics resources.

Core Competencies:

IT Consulting Services-Capacity Assessment & Planning/BAU

Cloud Infrastructure-Design & Deploy IaaS for Service Providers/Private Sectors

End-user computing-Virtual Desktop Infrastructure

Enterprise Solutions- Design & Deploy Enterprise technology solutions delivering Hyper-Convergence/DataCenter Switching/UTM



Our Purpose:

We Accelerate the Ambitions of Our Clients, Our People
&
Our Society with Technology.

Our Vision:

To Deliver Exceptional Value to Our Clients
Through Our Great People.

Our Values:

Customer Service Excellence Delivery,
Timeliness and Availability
Courtesy Honesty
&
Fairness Team Spirit

Technical Team Qualifications to Design & Implement Core Infrastructure Solution:

1. The Open Group-TOGAF 9 Certified
2. ITIL Foundation Certificate in IT Service Management
3. PRINCE2 –Foundation Certificate
4. Microsoft Certified Solutions Expert: Server Infrastructure 2012
5. Microsoft Certified Solutions Associate: Windows Server 2008
6. Microsoft Certified System Engineer: Messaging 2013
7. CompTia A+/Network+/Server+/ Security+ Certified
8. VMware Certified Professional 4.1/5.0/6.0
9. VMware Certified Professional IaaS
10. 2X Trained and Certified Technical & Sales Professional
11. Citrix Technical & Sales Professional
12. Veeam Technical & Sales Professional
13. Lenovo Data Center Group Certified
14. HP Accredited Platform Specialist – ProLiant Series
15. IBM Certified Specialist-IBM System x Technical
16. IBM Certified Specialist-Pure Flex Technical Support
17. IBM Certified Specialist-Storage V7000 Technical Solutions
18. IBM Certified Solution Architect-Cloud Computing Architecture
19. IBM Certified Infrastructure Systems Architect
20. Nutanix Platform Professional
21. Fortinet Security Expert
22. Cisco Certified Internetwork Expert-Data Center

Key Contacts

Key Contacts:	Job Title:	Contact Details:
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Mrs .Sonia Khan	Business Development Manager	Mobile: +679 702683 Email: sonia@vflex.com.fj



Our Customers

Core Infrastructure & Network Services

Customer	Contact Person	Position	Email Contact	Phone Contact
Carpenters Group Fiji	Ravu Nayago	IT Manager	r.nayago.it@carpenters.com.fj	9996432
Outrigger Fiji Beach Resort	Shaneel Pillay	IT Director	dit@outrigger.com.fj	9993721
Datec PNG Limited	Tiru Reddy	CEO	treddy@datec.com.pg	+675 76491070
Motibhai Group of Companies	Naveen Narayan	IT Manager	naveen@motibhai.com.fj	7777833
Tappoos Group of Companies	Saliya Ekanayake	IT Consultant	saliyae@tappoo.com.fj	6500199
Fiji Airways Ltd	Prashil Kumar	Head Of IT	prashil.kumar@fijiairways.com	9908540
Fiji Revenue & Customs	Francis Croker	IT Operations Manager	fcroker@frcs.org.fj	9985716
Fiji National University	Sanjay Singh	Infrastructure Manager	sanjay.singh@fnu.ac.fj	9983139
University of South Pacific	Peni Sigabalavu	Manager EU Computing	Peni.sigabalavu@usp.ac.fj	9928871

Why VFlex

- ✓ We have the highest level of ICT certification & qualification in Fiji [CCIE-DC etc]
- ✓ We hold the highest Level of Partnership with VMWare-Both Service & Solution Providers
- ✓ We are pioneers to bring Hyper-Converged Solution to the Pacific
- ✓ We run some of the largest Networks in Fiji
- ✓ Innovative Technologies saving more than just money
- ✓ Tailored Solution approach
- ✓ Support all business types –SMB to Large Datacenters
- ✓ Experts in our field-We simply speak the Core Infra language
- ✓ 24x7x365 Support
- ✓ Fijian Owned & operated

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Recent Projects

- New World Supermarket Chain- Core Server Infrastructure/Exchange/Disaster Recovery
- Vatukoula Gold Mines-UTM/Core Server Infrastructure/Exchange
- Tourism Fiji- UTM/Core Server Infrastructure/Exchange/Disaster Recovery
- Punjas Group-Core Network & Server Infrastructure/Exchange/Disaster Recovery
- Fiji Sugar- Core Server Infrastructure/Exchange Implementation Services
- Fiji Airways- UTM/Core Server Infrastructure/Disaster Recovery
- Raffles Group- Core Server Infrastructure/Disaster Recovery
- Motibhai Group-UTM/Core Server & Network Infrastructure/Exchange
- Tappoo Group-UTM/Core Server Infrastructure/CCTV/Cabling
- Fiji Revenue & Customs Services-10G Network Upgrade/ Core Server Infrastructure/SAP HANA
- Carpenters Group-Core Server Infrastructure/Disaster Recovery
- Westpac Bank- Branch Cabling
- Sheraton Tokoriki-Cabling/CCTV/ Core Server Infrastructure
- Fiji Elections Office- Core Server Infrastructure/Disaster Recovery
- Fiji National University-AARNET and Enterprise UTM Solution/WAF/Web Security Gateway
- Fresh Choice Supermarket-iVend POS Solution
- Extra Supermarket- UTM/CCTV/Cabling/Core Server Infrastructure
- University of South Pacific-VMware Horizon Virtual Desktop Infrastructure

Our Products

VirtualFlex

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vmware®

NUTANIX

VEEAM

FORTINET



arcserve®

SAP Business One

Canon

IBM®



KASPERSKY Lab



Partnership Level

Lenovo-Service Provider

Nutanix-Service Center

Dell-Reseller

Fortinet-Gold Partner

Barracuda Networks-Premier Partner

VMware-Enterprise Partner

HP-Tier 1 Service Provider-Clariti Alliance Partner

Cisco-Select Partner

Veeam- Silver Partner



Thank You

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